Travel*icon*

Costs and Travelicon Upgrade
White Paper

Preamble

Client Machines

The Travelicon Product is designed to work in unison with Microsoft desktop products. To obtain the most benefits it is preferable to have all workstations running on Windows XP Professional. Workstations which are adequate for this include the DELL Optiplex range of machines, which start from £529.

Server

Travelicon works on a database system, utilizing Oracle 10g. The speed of the database is based on number of processors and the physical amount of memory in the machine. Servers which are adequate for this include the DELL PowerEdge group of servers, which start from £1000.

Further information regarding client and server machines is available on our Installation and Training White Paper.

Costs

Travelicon is available for outright purchase as a standalone product, purchase with Travelicon Upgrade Programme, or rental.

Three Ways to Travel*icon*

1. Outright Purchase

The cost to purchase Travelicon is as follows:

Number of Users	Price	Price per User
1-3 Users	£9,600	£3,200
4-8 Users	£24,800	£3,100
9-16 Users	£48,000	£3,000
17-24 Users	£69,600	£2,900
25-32 Users	£89,600	£2,800
33-46 Users	£124,200	£2,700
47-64 Users	£166,400	£2,600
65-96 Users	£240,000	£2,500
96-128 Users	£307,200	£2,400
129-256 Users	£588,800	£2,300
257-512 Users	£1,126,400	£2,200
513-1024 Users	£2,048,000	£2,000

Prices are valid as at 31st November 2006. All prices are subject to VAT at 17.5%.

These prices include the Travelicon Server and Client and any necessary updates for the smooth running of the operating system. Also included in the price is 5 days training (3 days on 1-6 Users), and installation of Travelicon Software onto both the Server and Client Machines. Telephone support on a premium rate number is also available.

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2. Travelicon Upgrade Programme

The Travelicon Upgrade Programme, or "TUP", is in essence a support, maintenance and enhancement contract available over a 3 year period. This will enable the user to have telephone support on a national call rate, to have unlimited support for database maintenance, and most important of all to have all available upgrades to Travelicon as and when these are released.

These will be upgrades to the actual Travelicon operating system enhance the speed and resilience of Travelicon, new Crystal Reports generated for your system, and operating upgrades to include more beneficial programs for Travelicon.

These upgrades would be delivered onto your system by remote access or by CD for clients to install. Clients would be actively encouraged to request enhancements to the Travelicon system, as well as joining a user forum on Travelicon.com. Software enhancements on TUP will benefit all users who operate Travelicon. Any user wishing to have "bespoke" programming to their Travelicon installation cannot take advantage of TUP, but would pay programming time. .NET programming time is currently set at £35 per hour.

The cost of TUP is as follows:

Number of Users	TUP over 3 years	TUP per User per Month
1-3 Users	£6,624	£61.33
4-8 Users	£17,112	£59.42
9-16 Users	£33,120	£57.50
17-24 Users	£48,024	£55.58
25-32 Users	£61,824	£53.66
33-46 Users	£85,698	£51.75
47-64 Users	£114,816	£49.83
65-96 Users	£165,600	£47.92
96-128 Users	£211,968	£46.00
129-256 Users	£406,272	£44.08
257-512 Users	£777,216	£42.17
513-1024 Users	£1,416,120	£38.33

Prices are valid as at 31st November 2006. All prices are subject to VAT at 17.5%.

TUP is payable monthly by standing order to FCS. The standard contract for TUP is 3 years, at which stage a further extension will be made available at these rates for a further 2 years. The notice period for the client to cease TUP is set at 6 months. There is also available the option, should it be needed, for the client to pay the total cost of the TUP at the beginning of the contract, which will afford the following advantages:

i.   The TUP will be set at 4 years and not 3, again with a further 2 years being made available at the set rates at the end of that period.

ii.   The TUP will remain static throughout the 4 year period, regardless if the client has added on additional users through the first 4 year period.

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3. Travelicon Rental Programme

We understand the need to make software more affordable, and to this end there is also a Rental Programme to take advantage of the power of Travelicon. TRA is based on a fixed monthly fee payable over 5 years, at the end of which with a nominal payment the programme is yours. At this time, only TUP, if desired, is payable. If this is not desirable, a new onward TRA contract will be raised.

TRA includes full inclusion of all server and client software, as well as all the benefits of TUP. Note however neither training nor server/client installation is included in TRA. Training is available at a cost of £650 per day (minimum 3 days), and server/client installation is available at a cost of £800 for the server and £60 per workstation.
The schedule of payments for TRA is as follows:

Number of Users	TRA over 5 years	TRA per User per Month	Final Payment
1-3 Users	£22,848	£126.93	£1,145
4-8 Users	£59,024	£122.97	£2,950
8-16 Users	£114,240	£119.00	£5,800
17-24 Users	£165,648	£115.03	£8,300
25-32 Users	£213,248	£111.07	£10,500
33-46 Users	£295,596	£107.10	£14,800
47-64 Users	£396,032	£103.00	£19,800
65-96 Users	£571,200	£99.17	£28,600
96-128 Users	£731,136	£95.20	£36,500
129-256 Users	£1,401,344	£91.23	£70,000
257-512 Users	£2,680,832	£87.27	£134,000
513-1024 Users	£4,880,240	£79.43	£244,000

Prices are valid as at 31st November 2006. All prices are subject to VAT at 17.5%.

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